

# PUBLIC, ADMINISTRATIVE AND REGULATORY LAW

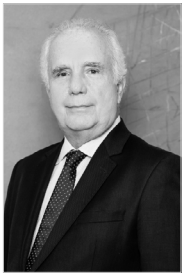
## Feasibility of the private performance in regulated markets

The organization of regulatory agencies in Brazil has been essential for the national and international investments in infrastructure, public concessions and natural resources sectors in the country. From that moment Schmidt, Valois, Ferreira, Miranda & Agel has been representing important companies of these sectors before the regulatory bodies and authorities in the federal, state and municipal spheres.

We assist companies in discussions on the regulatory and legislative framework of the oil, natural gas, electric power, transports, ports, sanitation, water resources, telecommunications and health surveillance, with the attendance in public hearings at the National Agency of Oil, Natural Gas and Biofuels (ANP – Agência Nacional do Petróleo, Gás e Biocombustíveis), the National Agency of Electric Power (ANEEL – Agência Nacional de Energia Elétrica), the National Agency of Land Transportation (ANTT – Agência Nacional de Transportes Terrestres), the National Agency of Water Transportation (ANTAQ – Agência Nacional de Transportes Aquaviários), the Secretary of Ports (SEP – Secretaria dos Portos), the National Agency of Water (ANA – Agência Nacional de Águas), the National Agency of Telecommunications (ANATEL - Agência Nacional de Telecomunicações), the National Agency of Sanitation Surveillance (ANVISA – Agência Nacional de Vigilância Sanitária), public local authorities and at the technical commissions of the National Congress.

### How we can help:

- Assistance in public tenders and bids.
- Consultancy for organizing consortia or associations as well as in negotiation and preparation of contracts.
- Representation of concessionaires in administrative processes and consultations before the regulatory agencies.
- Filing of appeals, defenses and oppositions as well as following up of administrative proceedings before regulatory agencies.
- Acting in judicial litigation resulting from bidding proceedings or disputes resulting from concession contracts or authorizations.



## Antônio Luís Ferreira

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He represents domestic and international clients in mining, Oil & Gas and corporate transactions, and has been actively participating in the review and discussion of bills of law related to the energy industry, in particular natural gas regulations. Started his career at Shell Brazil (1971-1998), having spent the last ten years at the company as general legal counsel of the Shell Group Companies in Brazil, responsible for oil products, natural gas, mining, metals, chemicals, aviation, as well as for the tax department. Acted as an off counsel and was partner of two major Brazilian law firms. He was appointed as one of the most admired lawyers by Análise Advocacia 500 in commercial contracts and infrastructure. He has been listed since 2007 by the International Who's Who of Business Lawyers in the oil and gas sector, and was nominated as a leading lawyer in Energy and Natural Resources by Chambers and Partners from 2008 to 2018. He was nominated as a leading lawyer by Expert Guides to the World's Leading Energy and Natural Resource Lawyers and by Best Lawyers since 2010. Recognized as "Lawyer of the Year" for his work in Oil and Gas by Best Lawyers 2018. Appointed by Legal 500 Latin America and Latin Lawyer 250 as one of the leading lawyers in Energy and Natural Resources in Brazil. Author of many articles and chapters in newspapers, specialized magazines and books dealing with legal and regulatory matters of the Oil & Gas industry. Post-graduated in Business Law from Fundação Dom Cabral. Graduated by the Universidade do Estado do Rio de Janeiro. Languages: Portuguese and English.



## Sonia Agel

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Acted for more than 25 years in the public sector as federal state attorney with relevant experience in regulatory matters and judicial and administrative litigation. She was general counsel of the National Oil and Gas Agency (ANP) between 1998 and 2002, where she played an outstanding role in the development of the O&G regulatory framework in Brazil, with a relevant contribution to the structuring of the first bid rounds of exploratory areas and in road shows held in the five continents. She has been listed, year after year, by international publications such as Chambers and Partners, Latin Lawyer 250, Legal 500, Best Lawyers, LACCA and Who's Who Legal in Energy and Natural Resources. Graduated by Universidade Federal de Goiás (UFG), 1972. Languages: Portuguese and English.



## Paulo Valois Pires

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His practice involves the representation of IOCs, NOCs, private equities, financial institutions and suppliers in O&G, M&A, private placements, offshore supply, pipeline construction, LNG projects, infrastructure, and tax related matters. He represents international and domestic clients in international tenders promoted by the Petroleum Agency and Petrobras for the divestment of onshore and offshore blocks, and also in complex bidding procedures for the charter of FPSOs, FSRUs, and FSOs. He started his career in 1989 as in-house counsel for Shell in Brazil. He is author of a variety of articles and a frequent speaker in panels related to O&G matters and programs worldwide. He was nominated as a leading lawyer (Band 1) in "Energy and Natural Resources" by Chambers Global and Latin America 2006 - 2010, 2011 ("spot light table"), and 2012-2018 editions. He is top ranked in the 2007-2017 "Experts' Guide to the World's Leading Energy and Natural Resource Lawyers" of Euro-money, and recognized as "The Best of the Best in Latin America" in 2012-2017 by the same institution. Recommended in Oil & Gas and Projects & Infrastructure by the international publication Legal 500. He is highly recommended by Latin lawyer 250. Also quoted by Best Lawyers in 2009/2014 - 2018 ("Lawyer of the Year" for his work in Natural Resources in 2018); by The International Who's Who Legal Energy 2009-2017 editions ("Most Highly Regarded Individuals"-2016 and "Thought Leader - Energy 2018") and by the Latin American Corporate Counsel Association (LACCA) in the 2014-2018 editions. Brazilian Anuário Análise Advocacia has recognized him as one of the most admired lawyers in Brazil. He was nominated by the Brazilian edition of the GQ Magazine in 2014 as one of the most influential lawyers in the country. Assistant Professor of Law at Universidade Cândido Mendes (1999-2002) and at Master Business in Petroleum of COPPE/UFRJ (2000-2004). Vice-chairman of the Brazilian Center of Mediation and Arbitration (CBMA - 2014-2016). Director of the Portuguese Chamber of Commerce in Rio de Janeiro (2015-2016). Tax Committee of National Organization of Oil Industry (ONIP - 2000-2002). Vice-chairman of the Energy Committee of the American Chamber of Commerce (2000). Member of the Association of International Petroleum Negotiators and former alternate regional director of the AIPN Latin America Chapter. Master Degree in International Law by the University of São Paulo. Master Business in Petroleum - MBP by the Federal University of State of Rio de Janeiro/COPPE. Post-graduate diploma in International Law by the Université Robert Schuman, Strasbourg, France: Certificat des Hautes Études Européennes. Law Degree by the University of State of Rio de Janeiro. Languages: Portuguese, English, French and Spanish.



## Guilherme Schmidt

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He has an extensive practice in energy, regulatory, M&A, corporate and infrastructure transactions. From 1990 to 1993, he worked in the legal department of Shell in Brazil. After that, he joined a well-known Brazilian law firm where he became a partner in 1996 acting in commercial contracts, M&A, infrastructure and regulatory law. He was a visiting associate at O'Melveny & Myers LLP, New York, from 1998 to 1999. He was also partner at another important local firm for six years, where he was responsible for the above-mentioned areas. He has been nominated by Chambers and Partners as a leading lawyer in Corporate/M&A, Projects and Energy and Natural Resources. In particular area, he has also been listed by Expert Guides. In the Energy sector and in the Oil & Gas field he was highlighted by Who's Who Legal year after year. Latin Lawyer 250 has also mentioned him in Energy, Projects & Infrastructure, Corporate & M&A and Administrative law areas. He was also referred by Legal 500 in Natural Resources – Electricity. He was recognized as "Lawyer of the Year" for his work in Energy Law and recommended in the following areas: Corporate and M&A, Energy, Oil & Gas and Natural Resources by Best Lawyers International 2018. Brazilian Anuário Análise Advocacia has recognized him as one of the most admired lawyers in Brazil in Infrastructure and Regulatory areas. He was a guest professor of National and International Contracts for the MBA in Technology Law, and of Contractual Relations in the New Energy Model for the MBA in Energy Management for Fundação Getúlio Vargas. Post-graduated in Business Law from Fundação Dom Cabral. Graduated from Universidade do Estado do Rio de Janeiro. Member of the Board of the Brazilian Bar Association- Section RJ for 2016-2018. Languages: Portuguese, English and Spanish.



## Rogério Sobral de Miranda

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For more than 25 years, he has developed a legal practice focused on business law, representing clients in local and international transactions related to natural resources and infrastructure projects (in particular oil and gas, power generation, mining, ports and terminals), mergers and acquisitions, joint ventures, corporate matters, international contracts and project finance. He was the head of the gas and power and oil products in the legal practice of Shell in Brazil, where he was extensively exposed to all related legal and contractual matters of the industry, including exploration and production. Prior to founding the firm, he was a partner at a well-known Brazilian law firm. He has been appointed as a leading lawyer both in Energy and Natural Resources and in Corporate/M&A by Chambers and Partners, year after year. International Who's Who of Business Lawyers and the World's Leading Energy and Natural Resources Lawyers, published by Euromoney, recognized him in the Oil and Gas. Highlighted by Who's Who Legal as a reference in the natural resources area in Brazil. He has been recommended by the publication Legal 500 and Latin Lawyer 250. Brazilian Anuário Análise Advocacia has recognized him as one of the most admired lawyers in Brazil. He holds a masters' degree from the Centre for Energy, Petroleum and Mineral Law and Policy (CEPMLP) of the University of Dundee, Scotland, 2001. Bachelor of Laws degree from Pontifícia Universidade Católica do Rio de Janeiro in 1988. Member of the Ethics Court of OAB/RJ in 2010. Languages: Portuguese, English and Spanish.

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