

SHIPPING & PORTS MARITIME & OFFSHORE LOGISTICS

We represent the whole industry chain
of shipping and ports, maritime and offshore

Regulatory and Admiralty: Registration, flagging, tax and customs, bill of lading, pool agreements, statutory compliance, crewing, stowaways, refugees, sale and purchase of vessels, maritime regulations issued by ANTAQ (Brazilian National Agency for Waterway Transportation), and international maritime law applicable in Brazilian waters.

Marine Casualties and Pollution: Oil pollution cases, loss of life, and personal injury claims related to crew members and third parties, maritime disasters (collision, grounding, fire), salvage, towage and wreck removal as well as casualty investigations.

Vessel Employment: Expertise in handling transactional issues inherent to the charter of dry bulk, chemicals, LNG, oil & gas and its by-products, and containerized cargoes.

Shipbuilding/Engineering and Construction: Contract drafting, legal advice on shipbuilding, ship design and ship conversion contracts, and negotiation of terms and conditions pertaining to these contracts.

Insurance: P&I, hull, machinery and cargo insurance claims.

Dispute Resolution: Maritime liens, ship arrest, insurance claims, public inquiries, legal advice in charter party disputes (demurrage, dead-freight, general average), bunkering disputes - dispute resolution in major engineering and construction projects - change orders, cost overruns, delay and disruption - as well as negligent design and faulty workmanship.

Wet and Dry Ports: Project development, environmental permits, public licenses, construction-related contracts, funding, regulatory compliance, associations, and operation.

Logistics: Project structuring and financing in integrated logistics projects for the traditional shipping industry and for the onshore and offshore transportation facilities needed to support hydrocarbons exploration & production.

Ship and Port/Logistics: Financing Leasing transactions, corporate structures for ship co-ownership (joint ventures), structured and syndicated financings, ship mortgage registration and enforcement, foreclosure of collateralized shipping assets, restructuring of existing financings, credit enhancement structures, credit wraps and asset protection.

Capital Markets and M&A: Transactions IPOs, MLPs, bond issuances, drop-downs, and advice to investment banks, private equity and hedge funds, among other players, in connection with funding of shipping companies in both domestic and international capital markets.

M&A: Due diligence and structuring of purchase and sale of companies and assets.

Liquefied Natural Gas: LNG - First Brazilian firm to deal with LNG shipping. Domestic and international expertise in all aspects of LNG project work.





Paulo Valois Pires

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His practice involves the representation of IOCs, NOCs, private equities, financial institutions and suppliers in O&G, M&A, private placements, offshore supply, pipeline construction, LNG projects, infrastructure, and tax related matters. He represents international and domestic clients in international tenders promoted by the Petroleum Agency and Petrobras for the divestment of onshore and offshore blocks, and also in complex bidding procedures for the charter of FPSOs, FSRUs, and FSOs. He started his career in 1989 as in-house counsel for Shell in Brazil. He is author of a variety of articles and a frequent speaker in panels related to O&G matters and programs worldwide. He was nominated as a leading lawyer (Band 1) in "Energy and Natural Resources" by Chambers Global and Latin America 2006 - 2010, 2011 ("spot light table"), and 2012-2018 editions. He is top ranked in the 2007-2017 "Experts' Guide to the World's Leading Energy and Natural Resource Lawyers" of Euromoney, and recognized as "The Best of the Best in Latin America" in 2012-2017 by the same institution. Recommended in Oil & Gas and Projects & Infrastructure by the international publication Legal 500. He is highly recommended by Latin Lawyer 250. Also quoted by Best Lawyers in 2009/2014 - 2018 ("Lawyer of the Year" for his work in Natural Resources in 2018); by The International Who's Who Legal Energy 2009-2017 editions ("Most Highly Regarded Individuals" - 2016 and "Thought Leader - Energy 2018") and by the Latin American Corporate Counsel Association (LACCA) in the 2014-2018 editions. Brazilian Anuário Análise Advocacia has recognized him as one of the most admired lawyers in Brazil. He was nominated by the Brazilian edition of the GQ Magazine in 2014 as one of the most influential lawyers in the country. Assistant Professor of Law at Universidade Cândido Mendes (1999-2002) and at Master Business in Petroleum of COPPE/UFRJ (2000-2004). Vice-chairman of the Brazilian Center of Mediation and Arbitration (CBMA - 2014-2016). Director of the Portuguese Chamber of Commerce in Rio de Janeiro (2015-2016). Tax Committee of National Organization of Oil Industry (ONIP - 2000-2002). Vice-chairman of the Energy Committee of the American Chamber of Commerce (2000). Member of the Association of International Petroleum Negotiators and former alternate regional director of the AIPN Latin America Chapter. Master Degree in International Law by the University of São Paulo. Master Business in Petroleum - MBP by the Federal University of State of Rio de Janeiro/COPPE. Post-graduate diploma in International Law by the Université Robert Schuman, Strasbourg, France: Certificat des Hautes Études Européennes. Law Degree by the University of State of Rio de Janeiro.

Languages: Portuguese, English, French and Spanish.



Rogério Sobral de Miranda

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For more than 25 years, he has developed a legal practice focused on business law, representing clients in local and international transactions related to natural resources and infrastructure projects (in particular oil and gas, power generation, mining, ports and terminals), mergers and acquisitions, joint ventures, corporate matters, international contracts and project finance. He was the head of the gas and power and oil products in the legal practice of Shell in Brazil, where he was extensively exposed to all related legal and contractual matters of the industry, including exploration and production. Prior to founding the firm, he was a partner at a well-known Brazilian law firm. He has been appointed as a leading lawyer both in Energy and Natural Resources and in Corporate/M&A by Chambers and Partners, year after year. International Who's Who of Business Lawyers and the World's Leading Energy and Natural Resources Lawyers, published by Euromoney, recognized him in the Oil and Gas. Highlighted by Who's Who Legal as a reference in the natural resources area in Brazil. He has been recommended by the publication Legal 500 and Latin Lawyer 250. Brazilian Anuário Análise Advocacia has recognized him as one of the most admired lawyers in Brazil. He holds a masters' degree from the Centre for Energy, Petroleum and Mineral Law and Policy (CEPMLP) of the University of Dundee, Scotland, 2001. Bachelor of Laws degree from Pontifícia Universidade Católica do Rio de Janeiro in 1988. Member of the Ethics Court of OAB/RJ in 2010.

Languages: Portuguese, English and Spanish.



Isabela Faria

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Representing and advising clients in structuring, negotiating and documenting finance and business transactions with emphasis on project finance transactions related with energy, oil and gas and infra-structure projects. Representing and advising clients in connection with direct foreign investments, private placements, investment funds, loan agreements, EPC (Engineering, Procurement and Construction) contracts, lease and charters agreements, foreign exchange transactions in general, Brazilian Central Bank regulations and corporate law. She was recommended as "Leader in their field" in Brazil by Latin Lawyer 250 - 2017. She frequently takes part in articles and presentations related to project finance in the oil and gas sector. Masters of Laws in International and Comparative Law (LL.M.) from Temple University School of Law, Philadelphia, USA. Bachelor of Law degree from Universidade do Estado do Rio de Janeiro (UERJ).

Languages: Portuguese and English.

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