



CONSTRUCTION AND INFRASTRUCTURE

**Firm foundations for
solid projects**

Complex and peculiar, the construction contracts from the Infrastructure sector (EPC/turnkey, joint venture, undertaking, construction, and engineering, among others) require specialized following up by experienced professionals. Schmidt, Valois, Miranda, Ferreira, Agel has a lawyers' team specialized and dedicated to preventive and litigation assistance to their clients in engineering projects and infrastructure works construction. The firm, aiming at ensuring a broader coverage, acts in partnership with consultants in an interdisciplinary manner.

We analyze call notices and follow up of the several types of national and international biddings, in addition to representing clients before regulatory agencies and federal, state and municipal authorities in obtaining necessary authorizations and licenses for performing their activities in Brazil.

We provide assistance in regulatory, corporate, tax, fiscal, financial and environmental aspects, meeting the whole investment operation, aiming at reducing risks and maximizing gains.

We perform legal management services related to the works, directed to organize the works records envisaging a possible future need for submitting or analyzing the claims as well as their negotiation or dispute in the arbitration or before the Judiciary.

How we can help:

- Assistance and support to companies in the energy, oil, gas, water and sanitation markets, airports and transportation.
- Support to companies in bidding processes (call notices, RFP and other ones).
- Assistance in the contract negotiation and wording.
- Assistance in EPC/turnkey contracts.
- Support for preparing and negotiating claims.
- Assistance in the acquisition of infrastructure assets.
- Litigation and Arbitration.



Paulo Valois Pires

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His practice involves the representation of IOCs, NOCs, private equities, financial institutions and suppliers in O&G, M&A, private placements, offshore supply, pipeline construction, LNG projects, infrastructure, and tax related matters. He represents international and domestic clients in international tenders promoted by the Petroleum Agency and Petrobras for the divestment of onshore and offshore blocks, and also in complex bidding procedures for the charter of FPSOs, FSRUs, and FSOs. He started his career in 1989 as in-house counsel for Shell in Brazil. He is author of a variety of articles and a frequent speaker in panels related to O&G matters and programs worldwide. He was nominated as a leading lawyer (Band 1) in "Energy and Natural Resources" by Chambers Global and Latin America 2006 - 2010, 2011 ("spot light table"), and 2012-2018 editions. He is top ranked in the 2007-2017 "Experts' Guide to the World's Leading Energy and Natural Resource Lawyers" of Euromoney, and recognized as "The Best of the Best in Latin America" in 2012-2017 by the same institution. Recommended in Oil & Gas and Projects & Infrastructure by the international publication Legal 500. He is highly recommended by Latin lawyer 250. Also quoted by Best Lawyers in 2009/2014 – 2018 ("Lawyer of the Year" for his work in Natural Resources in 2018); by The International Who's Who Legal Energy 2009-2017 editions ("Most Highly Regarded Individuals" - 2016 and "Thought Leader – Energy 2018") and by the Latin American Corporate Counsel Association (LACCA) in the 2014-2018 editions. Brazilian Anuário Análise Advocacia has recognized him as one of the most admired lawyers in Brazil. He was nominated by the Brazilian edition of the GQ Magazine in 2014 as one of the most influential lawyers in the country. Assistant Professor of Law at Universidade Cândido Mendes (1999-2002) and at Master Business in Petroleum of COPPE/UFRJ (2000-2004). Vice-chairman of the Brazilian Center of Mediation and Arbitration (CBMA - 2014-2016). Director of the Portuguese Chamber of Commerce in Rio de Janeiro (2015-2016). Tax Committee of National Organization of Oil Industry (ONIP - 2000-2002). Vice-chairman of the Energy Committee of the American Chamber of Commerce (2000). Member of the Association of International Petroleum Negotiators and former alternate regional director of the AIPN Latin America Chapter. Master Degree in International Law by the University of São Paulo. Master Business in Petroleum - MBP by the Federal University of State of Rio de Janeiro/COPPE. Post-graduate diploma in International Law by the Université Robert Schuman, Strasbourg, France: Certificat des Hautes Études Européennes. Law Degree by the University of State of Rio de Janeiro.

Languages: Portuguese, English, French and Spanish.



Guilherme Schmidt

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He has an extensive practice in energy, regulatory, M&A, corporate and infrastructure transactions. From 1990 to 1993, he worked in the legal department of Shell in Brazil. After that, he joined a well-known Brazilian law firm where he became a partner in 1996 acting in commercial contracts, M&A, infrastructure and regulatory law. He was a visiting associate at O'Melveny & Myers LLP, New York, from 1998 to 1999. He was also partner at another important local firm for six years, where he was responsible for the above-mentioned areas. He has been nominated by Chambers and Partners as a leading lawyer in Corporate/M&A, Projects and Energy and Natural Resources. In particular area, he has also been listed by Expert Guides. In the Energy sector and in the Oil & Gas field he was highlighted by Who's Who Legal year after year. Latin Lawyer 250 has also mentioned him in Energy, Projects & Infrastructure, Corporate & M&A and Administrative law areas. He was also referred by Legal 500 in Natural Resources – Electricity. He was recognized as "Lawyer of the Year" for his work in Energy Law and recommended in the following areas: Corporate and M&A, Energy, Oil & Gas and Natural Resources by Best Lawyers International 2018. Brazilian Anuário Análise Advocacia has recognized him as one of the most admired lawyers in Brazil in Infrastructure and Regulatory areas. Post-graduated in Business Law from Fundação Dom Cabral. Graduated from Universidade do Estado do Rio de Janeiro. Member of the Board of the Brazilian Bar Association- Section RJ for 2016-2018. Languages: Portuguese, English and Spanish.

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