



OFFSHORE OILFIELD SERVICES OFFSHORE SUPPLY

**Commercially-oriented mindset,
multidisciplinary approach and
pragmatic “can-do” solutions**

As a full-service provider, the firm assists clients in all segments of the oil & gas industry.

In the capacity of counsel for operators, rig and ship-owners, shipyards, lenders, investors, guarantors, insurers, oilfield service providers as well as manufacturers of topsides and critical lead items in offshore construction, the firm has participated in a wide array of projects involving the construction, upgrade, conversion, purchase & sale, chartering and operation of:

- Drillships and semisubmersibles.
- Floaters such as FPSOs, FSRUs, FPU, FSOs and FLNGs.
- Offshore drilling structures such as drill barges, jack-up rigs, spars and TLPs.
- Offshore support vessels such as PSVs, AHTS, and all other kinds of OSRVs.
- PLSVs and seismic shooting vessels.

How we can help:

- Instructs clients in all matters relating to the internalization of rigs and floaters into Brazilian waters, local content requirements, special tax suspension/ exemption regimes, customs clearance, port authority regulations, ship/rig management issues, and all kinds of regulatory compliance requirements applicable to this industry.
- Takes care of all labor and immigration matters relating to expats and seafarers, including handling collective bargaining agreements.
- Counsels on tax issues in all activities in the petroleum shipping industry spectrum.
- Handles the nuts and bolts of all transactional documentation – clients are free to focus on their commercial goals.
- Proactively manages the construction of ships, rigs and floaters Supports clients in all matters of project funding, from traditional ship finance through sophisticated capital markets transactions and M&A deals.
- Advises on matters of environmental law and intellectual property.
- Goes all the way with clients through cost-effective and intelligent dispute resolution, particularly in mediation and arbitration, areas where the firm earns special praise from clients and the industry.



Paulo Valois Pires

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His practice involves the representation of IOCs, NOCs, private equities, financial institutions and suppliers in O&G, M&A, private placements, offshore supply, pipeline construction, LNG projects, infrastructure, and tax related matters. He represents international and domestic clients in international tenders promoted by the Petroleum Agency and Petrobras for the divestment of onshore and offshore blocks, and also in complex bidding procedures for the charter of FPSOs, FSRUs, and FSOs. He started his career in 1989 as in-house counsel for Shell in Brazil. He is author of a variety of articles and a frequent speaker in panels related to O&G matters and programs worldwide. He was nominated as a leading lawyer (Band 1) in "Energy and Natural Resources" by Chambers Global and Latin America 2006 - 2010, 2011 ("spot light table"), and 2012-2018 editions. He is top ranked in the 2007-2017 "Experts' Guide to the World's Leading Energy and Natural Resource Lawyers" of Euromoney, and recognized as "The Best of the Best in Latin America" in 2012-2017 by the same institution. Recommended in Oil & Gas and Projects & Infrastructure by the international publication Legal 500. He is highly recommended by Latin lawyer 250. Also quoted by Best Lawyers in 2009/2014 - 2018 ("Lawyer of the Year" for his work in Natural Resources in 2018); by The International Who's Who Legal Energy 2009-2017 editions ("Most Highly Regarded Individuals"- 2016 and "Thought Leader - Energy 2018") and by the Latin American Corporate Counsel Association (LACCA) in the 2014-2018 editions. Brazilian Anuário Análise Advocacia has recognized him as one of the most admired lawyers in Brazil. He was nominated by the Brazilian edition of the GQ Magazine in 2014 as one of the most influential lawyers in the country. Assistant Professor of Law at Univeridade Cândido Mendes (1999-2002) and at Master Business in Petroleum of COPPE/UFRJ (2000-2004). Vice-chairman of the Brazilian Center of Mediation and Arbitration (CBMA - 2014-2016). Director of the Portuguese Chamber of Commerce in Rio de Janeiro (2015-2016). Tax Committee of National Organization of Oil Industry (ONIP - 2000-2002). Vice-chairman of the Energy Committee of the American Chamber of Commerce (2000). Member of the Association of International Petroleum Negotiators and former alternate regional director of the AIPN Latin America Chapter. Master Degree in International Law by the University of São Paulo. Master Business in Petroleum - MBP by the Federal University of State of Rio de Janeiro/COPPE. Post-graduate diploma in International Law by the Université Robert Schuman, Strasbourg, France: Certificat des Hautes Études Européennes. Law Degree by the University of State of Rio de Janeiro.

Languages: Portuguese, English, French and Spanish.



Rogério Sobral de Miranda

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For more than 25 years, he has developed a legal practice focused on business law, representing clients in local and international transactions related to natural resources and infrastructure projects (in particular oil and gas, power generation, mining, ports and terminals), mergers and acquisitions, joint ventures, corporate matters, international contracts and project finance. He was the head of the gas and power and oil products in the legal practice of Shell in Brazil, where he was extensively exposed to all related legal and contractual matters of the industry, including exploration and production. Prior to founding the firm, he was a partner at a well-known Brazilian law firm. He has been appointed as a leading lawyer both in Energy and Natural Resources and in Corporate/M&A by Chambers and Partners, year after year. International Who's Who of Business Lawyers and the World's Leading Energy and Natural Resources Lawyers, published by Euromoney, recognized him in the Oil and Gas. Highlighted by Who's Who Legal as a reference in the natural resources area in Brazil. He has been recommended by the publication Legal 500 and Latin Lawyer 250. Brazilian Anuário Análise Advocacia has recognized him as one of the most admired lawyers in Brazil. He holds a masters' degree from the Centre for Energy, Petroleum and Mineral Law and Policy (CEPMLP) of the University of Dundee, Scotland, 2001. Bachelor of Laws degree from Pontifícia Universidade Católica do Rio de Janeiro in 1988. Member of the Ethics Court of OAB/RJ in 2010.

Languages: Portuguese, English and Spanish.



Isabela Faria

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Representing and advising clients in structuring, negotiating and documenting finance and business transactions with emphasis on project finance transactions related with energy, oil and gas and infra-structure projects. Representing and advising clients in connection with direct foreign investments, private placements, investment funds, loan agreements, EPC (Engineering, Procurement and Construction) contracts, lease and charters agreements, foreign exchange transactions in general, Brazilian Central Bank regulations and corporate law. She was recommended as "Leader in their field" in Brazil by Latin Lawyer 250 - 2017. Presentations of project finance seminars in connection with the oil and gas sector, during 2004 - 2006. Speaker at Latin Lawyer 5th Annual Oil and Gas Conference, May 2014, Rio de Janeiro, Brazil, Finance Panel, presentation about "Balancing Risk". Speaker at the Seminar about Supply of Services and Equipment for the Oil & Gas Industry in Brazil, May and September 2015, Rio de Janeiro, Brazil, presentation about "EPC Contract - main terms and provisions - what need to be reviewed?". Member of the Brazilian Bar Association - Rio de Janeiro Section. Masters of Laws in International and Comparative Law (LL.M.) from Temple University School of Law, Philadelphia, USA. Bachelor of Law degree from Universidade do Estado do Rio de Janeiro (UERJ).

Languages: Portuguese and English.

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