

# OIL & GAS

## Support to projects involving all phases of Oil & Gas chain

Schmidt, Valois, Miranda, Ferreira & Agel acts in several projects involving all phases of the oil & natural gas industry. We represent clients in the Brazil Rounds promoted by the National Oil, Natural Gas and Biofuels Agency (ANP) for the concession of exploratory blocks – particularly in the structuring of guarantees, analysis of concession, joint operating and joint bidding agreements, and study of regulatory and tax issues.

Our firm also assists oil companies and investment funds in the structuring of farm-in and farm-out transactions with Petrobras and in the analysis of contractual and tax aspects. In addition, the Schmidt, Valois, Miranda, Ferreira & Agel team analyzes risk production contracts for marginal fields and represents companies in marginal field bids promoted by the ANP.

We regularly advise international energy companies which already operate in, or which intend to enter, the Brazilian market offering full legal services in regulatory, maritime law, corporate, tax and environmental aspects related to downstream, midstream and upstream activities.

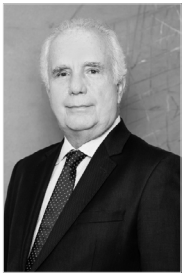
Schmidt, Valois, Miranda, Ferreira & Agel participates in projects involving the entire oil & gas economic chain. We therefore represent shippers in the negotiation of supply agreements with Petrobras and other carriers and in negotiating and structuring the assignment

of transportation capacity transactions.

We assist companies in discussions on the regulatory and legislative framework of the oil, natural gas, electric power, transports and ports with the attendance in public hearings at the regulatory agencies, public local authorities and at the technical commissions of the National Congress.

### How we can help:

- Legal advice in all segments of the oil industry.
- Consulting in projects and ventures related to oil survey, exploration and production activities (upstream and downstream), including commercial agreements, joint ventures, construction and financing agreements (BNDES and international entities).
- Drafting, negotiation and risk analysis related to the industry agreements, including concession and construction contracts, equipment supply, farm-in, distribution and services agreements, and joint operating agreements (JOA).
- Advice in project finance transactions for the construction of platforms, refineries, power plants and other large projects.



## Antônio Luís Ferreira

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He represents domestic and international clients in mining, Oil & Gas and corporate transactions, and has been actively participating in the review and discussion of bills of law related to the energy industry, in particular natural gas regulations. Started his career at Shell Brazil (1971-1998), having spent the last ten years at the company as general legal counsel of the Shell Group Companies in Brazil, responsible for oil products, natural gas, mining, metals, chemicals, aviation, as well as for the tax department. Acted as an off counsel and was partner of two major Brazilian law firms. He was appointed as one of the most admired lawyers by *Análise Advocacia* 500 in commercial contracts and infrastructure. He has been listed since 2007 by the International Who's Who of Business Lawyers in the oil and gas sector, and was nominated as a leading lawyer in Energy and Natural Resources by *Chambers and Partners* from 2008 to 2018. He was nominated as a leading lawyer by *Expert Guides* to the World's Leading Energy and Natural Resource Lawyers and by *Best Lawyers* since 2010. Recognized as "Lawyer of the Year" for his work in Oil and Gas by *Best Lawyers* 2018. Appointed by *Legal 500* Latin America and *Latin Lawyer* 250 as one of the leading lawyers in Energy and Natural Resources in Brazil. Author of many articles and chapters in newspapers, specialized magazines and books dealing with legal and regulatory matters of the Oil & Gas industry. Post-graduated in Business Law from *Fundação Dom Cabral*. Graduated by the *Universidade do Estado do Rio de Janeiro*. Languages: Portuguese and English.



## Rogério Sobral de Miranda

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For more than 25 years, he has developed a legal practice focused on business law, representing clients in local and international transactions related to natural resources and infrastructure projects (in particular oil and gas, power generation, mining, ports and terminals), mergers and acquisitions, joint ventures, corporate matters, international contracts and project finance. He was the head of the gas and power and oil products in the legal practice of Shell in Brazil, where he was extensively exposed to all related legal and contractual matters of the industry, including exploration and production. Prior to founding the firm, he was a partner at a well-known Brazilian law firm. He has been appointed as a leading lawyer both in Energy and Natural Resources and in Corporate/M&A by *Chambers and Partners*, year after year. *International Who's Who of Business Lawyers* and the *World's Leading Energy and Natural Resources Lawyers*, published by *Euromoney*, recognized him in the Oil and Gas. Highlighted by *Who's Who Legal* as a reference in the natural resources area in Brazil. He has been recommended by the publication *Legal 500* and *Latin Lawyer* 250. *Brazilian Anuário Análise Advocacia* has recognized him as one of the most admired lawyers in Brazil. He holds a masters' degree from the Centre for Energy, Petroleum and Mineral Law and Policy (CEPMLP) of the University of Dundee, Scotland, 2001. Bachelor of Laws degree from *Pontifícia Universidade Católica do Rio de Janeiro* in 1988. Member of the Ethics Court of OAB/RJ in 2010. Languages: Portuguese, English and Spanish.



## Paulo Valois Pires

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His practice involves the representation of IOCs, NOCs, private equities, financial institutions and suppliers in O&G, M&A, private placements, offshore supply, pipeline construction, LNG projects, infrastructure, and tax related matters. He represents international and domestic clients in international tenders promoted by the Petroleum Agency and Petrobras for the divestment of onshore and offshore blocks, also in complex bidding procedures for the charter of FPSOs, FSRUs, and FSOs. In the last years, following with the energy transition, Paulo Valois has become directly involved in financing projects for renewable energy (wind and solar) and green hydrogen, with a special attention at the search for seeking regulatory and contractual solutions. He started his career as in-house counsel for Shell in Brazil, in 1989. He has been recommended by important international and national publications such as *Chambers and Partners: Oil & Gas*, since 2006; *The Legal 500* and *Leaders League: Oil & Gas and Projects & Infrastructure*; *Latin lawyer* 250: highly recommended; *Euromoney*: top ranked in "Experts' Guide to the World's Leading Energy and Natural Resource Lawyers", since 2007, "Thought Leader in Energy and Natural Resources", in 2018; *Best Lawyers*, since 2009; "Lawyer of the Year" for his work in Natural Resources", in 2018; "Lawyer of the Year" for his work in Energy, in 2019, "Lawyer of the Year" for his work in Oil and Gas, in 2019; *Who's Who Legal: Energy*, since 2009, "Most Highly Regarded Individuals" and "Thought Leader Energy, in 2018; *LACCA*, since 2014; *Análise Advocacia*: the most admired lawyers in Brazil. Also, he was nominated as one of the most influential lawyers in the country by the Brazilian edition of the *GQ Magazine*, in 2014.

Assistant Professor of Law at Master Business in Petroleum of COPPE/UFRJ, from 2000 to 2004. Vice-chairman of the Brazilian Center of Mediation and Arbitration (CBMA), from 2014 to 2016. Director of the Portuguese Chamber of Commerce in RJ, from 2015 to 2016. Tax Committee of National Organization of Oil Industry (ONIP), from 2000 to 2002. Vice-chairman of the Energy Committee of the American Chamber of Commerce, in 2000. Member of the Association of International Petroleum Negotiators and former alternate regional director of the AIPN Latin America Chapter. He is author of a variety of articles and a frequent speaker in panels related to O&G matters and programs worldwide.

Admitted to Portuguese Bar Association.

Master Degree in International Law by the University of São Paulo (USP). Master Business in Petroleum (MBP) by the Federal University of State of Rio de Janeiro/COPPE. Post-graduated in International Law by the Université Robert Schuman, Strasbourg, France: *Certificat des Hautes Études Européennes*. Graduated by the State University of Rio de Janeiro (UERJ).

Languages: Portuguese, English, French and Spanish.



## Sonia Agel

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Acted for more than 25 years in the public sector as federal state attorney with relevant experience in regulatory matters and judicial and administrative litigation. She was general counsel of the National Oil and Gas Agency (ANP) between 1998 and 2002, where she played an outstanding role in the development of the O&G regulatory framework in Brazil, with a relevant contribution to the structuring of the first bid rounds of exploratory areas and in road shows held in the five continents. She has been listed, year after year, by international publications such as Chambers and Partners, Latin Lawyer 250, Legal 500, Best Lawyers, LACCA and Who's Who Legal in Energy and Natural Resources. Graduated by Universidade Federal de Goiás (UFG), 1972.

Languages: Portuguese and English.



## Isabela Faria

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Representing and advising clients in structuring, negotiating and documenting finance and business transactions with emphasis on project finance transactions related with energy, oil and gas and infra-structure projects. Representing and advising clients in connection with direct foreign investments, private placements, investment funds, loan agreements, EPC (Engineering, Procurement and Construction) contracts, lease and charters agreements, foreign exchange transactions in general, Brazilian Central Bank regulations and corporate law. She was recommended as "Leader in their field" in Brazil by Latin Lawyer 250 - 2017. She frequently takes part in articles and presentations related to project finance in the oil and gas sector. Masters of Laws in International and Comparative Law (LL.M.) from Temple University School of Law, Philadelphia, USA. Bachelor of Law degree from Universidade do Estado do Rio de Janeiro (UERJ).

Languages: Portuguese and English.

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